



PROCUREMENT

Securing you the best energy price

Purchasing energy has emerged as a specialised field in an increasingly complex market. Comparing retail offers can be difficult in the rapidly-changing market.

The right contract presents an opportunity to reduce energy costs. Conversely, the wrong choice can increase risks for your organisation. Going to market via an industry standard Request for Proposal (RFP) represents the best way to secure the lowest cost contract for your risk profile.

Smart Power remains at the forefront of the energy industry, procuring more than 22% of the commercial and industrial load in New Zealand. We work with customers at all levels. Our client base ranges from \$1,000 to multi-million dollar energy spends across a broad range of industries.

We procure:

- Electricity
- Coal
- Natural gas
- LPG

BENEFITS

- Smart Power is completely independent
- Fixed fee service
- All potential retailers included in the competitive process
- Lowest cost energy for your risk profile
- Expert analysis of electricity derivatives
- Registered financial advisor fixed price variable volume and spot modelling
- Advice on energy strategy as well as managing the purchasing strategy
- Assistance with contract documents including terms and conditions
- Experience



WHAT OUR CLIENTS SAY

"Electricity markets are complex and electricity is a big spend for us. We don't have the time to fully investigate or understand the market options so we looked for experts to manage and mitigate our risks and report our costs. Smart Power handles our energy procurement in New Zealand and Australia by advising us on strategy, market timing and facilitating the implementation of energy management projects."
Lion

"Across Australia and New Zealand we manage a number of warehouse and distribution centres. Dealing with multiple retailers and networks was taking too much time so we engaged Smart Power to handle our energy contracts. It saved us time, hassle and best of all we pay less for the power using Smart Powers expertise"
Freightways and The Information Management Group



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